

**Supply & Installation of Signage  
Bid Evaluation Report**

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1330/2023
3	Tender Description	Supply & Installation of Signage
4	Method of Procurement	Single Stage One Envelope Bidding Procedure
5	Tender Published & SPPRA S.No.	T00531-22-0046. Express Tribune (English) , Daily Express (Urdu), Sobh (Sindhi) (20/06/2023)
6	Total Bid Documents Sold	03
7	Total Bids Received	02
8	Technical / Financial Bid Opening Date & Time	11/07/2023 at 1130 Hrs
9	No. of bids qualified	01
10	Bid(s) Rejected / Disqualified	01

Details on the above as given below:

S No	Name of Firm or Bidder	Qualified / Disqualified in Technical / Eligibility Inspection/ Mandatory	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost (Rs.54,000,000/-)	Reasons for acceptance/ rejection	Remarks
	1	2	3	4	5	6	7
1.	M/s. Advision Sign's (Pvt) Ltd	Qualified	Rs.22,437,500/-	1 <sup>st</sup> Lowest	Rs.31,562,500/- Below the estimated cost	Accepted as Most Advantageous Bid	Accepted-Award of Contract
2.	M/s. Retail Media (Pvt) Ltd	Bid Rejected	Rs.26,435,800/-	2 <sup>nd</sup> Lowest	Rs.27,564,200/- Below the estimated cost	Rejected due to Non-Responsive Bid	Submitted Less Bid Security

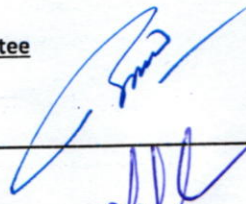
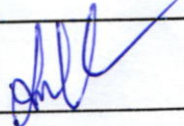
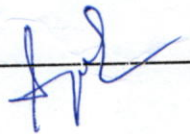
Accordingly, going by the Technical/Financial Evaluation criteria laid down in the tender document, **M/s. Advision Sign's (Pvt) Ltd** is the most advantageous bid i.e. Rs.22,437,500/- and their bid is also below the estimated cost, hence recommended for supply & installation of signage to Sindh Bank Ltd Countrywide branches.

Members Signature- Procurement Committee

Arshad Abbas Soomro  
Head of Administration

Dilshad Hussain Khan  
Chief Financial Officer

Syed Muhammad Aqeel  
Chief Manager, IDBL Karachi

Date: 11/7/23


**SUPPLY & INSTALLATION OF SIGNAGE**

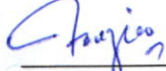
Serial No: 001

Bidder Name: M/S Admission Signs (Pvt) Ltd

S. No.	Requisite	Total Marks	Marks Obtained	Remarks	Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded	Evidence attached as
1	Firm's Status	15	15	Public / Private Ltd.	NTN Certificate / Letter of Incorporation / Company Registration Letter / Certificate of Registration from Registrar of Firm is required to be enclosed	Annexure "A"
		10		Partnership Firm		
		5		Sole Proprietorship		
2	Banks presently on Cliental List (For counting of each bank services to at least 10 branches are mandatory) for supply of relevant items having the same specification as been offered in the tender	15		4 and above	Award letters to be attached duly issued from each concerned Bank	Annexure "B"
		10	10	2 and above		
3	Years in Business in relevant field	15		10 Years and above	NTN Certificate / Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business with evidence is required to be enclosed	Annexure "C"
		7		5 years and above		
		5	5	3 years and above		
4	Average Yearly Turn Over in Last 3 Years	25	25	On an average of 10 M and above per year	Audit Report / Tax Return of last 3 years	Annexure "D"
		10		On an average of 5 M and above per year		
5	Support letter for Project from 3M for the warranties given on 3M materials	15	15	Yes	Attach a copy of letter given by 3M	Annexure "E"
		0		No		
6	Number of Bank's branches where signage have been installed	15	15	200 branches and above	Award letters to be attached duly issued from each concerned Bank	Annexure "F"
		10		100 branches and above		
		5		70 branches and above		
	Total	100	85	QUALIFIED/DISQUALIFIED		

**Members Signatures- Evaluation Team**

  
Athar Iqbal  
Administration Division

  
Fouzia Shamim  
Operations Division

  
Hasan Raza  
Finance Division

**Members - Procurement Committee**

19. HEAD OF ADMIN  
20. CHIEF FINANCIAL OFFICER  
21. CHIEF MANAGER, IDBL

Signature


Date: 11/7/2023

## SUPPLY &amp; INSTALLATION OF SIGNAGE

Serial No:


02

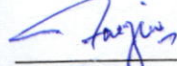
Bidder Name:

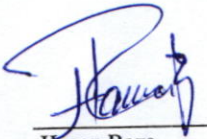
Retail Media (Pvt) Ltd

S. No.	Requisite	Total Mark s	Marks Obtained	Remarks	Attachment of relevant evidence in each case is mandatory. In case of non- compliance no mark will be awarded	Evidence attached as
1	Firm's Status	15		Public / Private Ltd.	NTN Certificate / Letter of Incorporation / Company Registration Letter / Certificate of Registration from Registrar of Firm is required to be enclosed	Annexure "A"
		10		Partnership Firm		
		5	—	Sole Proprietorship		
2	Banks presently on Cliental List (For counting of each bank services to at least 10 branches are mandatory) for supply of relevant items having the same specification as been offered in the tender	15		4 and above	Award letters to be attached duly issued from each concerned Bank	Annexure "B"
		10	—	2 and above		
3	Years in Business in relevant field	15		10 Years and above	NTN Certificate / Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business with evidence is required to be enclosed	Annexure "C"
		7		5 years and above		
		5		3 years and above		
4	Average Yearly Turn Over in Last 3 Years	25	—	On an average of 10 M and above per year	Audit Report / Tax Return of last 3 years	Annexure "D"
		10		On an average of 5 M and above per year		
5	Support letter for Project from 3M for the warranties given on 3M materials	15	—	Yes	Attach a copy of letter given by 3M	Annexure "E"
		0		No		
6	Number of Bank's branches where signage have been installed	15		200 branches and above	Award letters to be attached duly issued from each concerned Bank	Annexure "F"
		10	—	100 branches and above		
		5		70 branches and above		
	Total	100		<u>QUALIFIED/DISQUALIFIED</u>		

## Members Signatures- Evaluation Team

  
Athar Iqbal  
Administration Division

  
Fouzia Shauhin  
Operations Division

  
Hasan Raza  
Finance Division

\* Bid rejected  
due to non-response  
(submission of less  
Bid security)


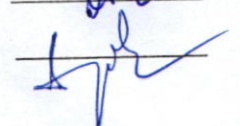
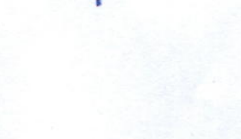
## Members - Procurement Committee

19. HEAD OF ADMIN

20. CHIEF FINANCIAL OFFICER

21. CHIEF MANAGER, IDBL

Signature

# MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply & Installation of Signage

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

11-07-23

OPENING TIME

1130 Hrs

ATTENDANCE (MEMBER PC)

TV

TEN

IV

CA

NAME

FIRM

BID OFFERED

ATTENDANCE (REPS. OF BIDDERS)

ATI

1) Advision Sign (Pvt) Ltd.

Rs. 22,437,500/-

2) Retail Media (Pvt) Ltd.

Rs. 26,435,800/-

VS

ES

EP

EV

TOTAL BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. [Signature]

Head - Admin Div. [Signature]

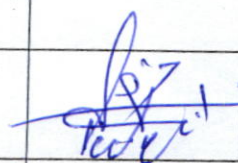

Member-IDBL. [Signature]

Date: [Signature]

ATTENDANCE SHEET  
BID OPENING -

FOR SELECTION OF Supply & Installation of Signage

Date: 11-07-2023

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Aelvision Sign (Pvt) Ltd.	M. Khuram Wajid	0300 9238777		
02	Refair Media (Pvt) Ltd.	Ashraf Khan	0300 82 31155		

Signature –Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)


Head - Fin Div. \_\_\_\_\_  
Head - Admin Div. \_\_\_\_\_  
Member-IDBL \_\_\_\_\_

Date: \_\_\_\_\_

## 4. FINANCIAL PROPOSAL

### PRICE SCHEDULE

(Applicable for the year 2023-24)

Name of Bidder Advision Sign's Pvt Limited

S No.	Item	Descriptions	Unit Rate A	Area of each board B	Total Quantity C	Total Amount Ax BxC
1	Backlit Sign Board	Provide & Install 3M PG-III Flex without over laminate use Green Golden Black Sindh Bank Logo Paste on PG-III-Flex Light Use M'S Pipe (3/4 inch 18 swg) with pipe and anti-rusted paint & Use GI sheet thickness 28" covered top-bottom & Backside Samsung LED module Light with water proof LED Driver	2,600/-	20' x 4' = 80 Sqft Approx. (size of a board)	75	1,560,000/-
2	1 Link ATM Sign	Provide & Install 3M PG-III Flex with Digital Printing Light Use M'S Pipe (3/4 inch 18 swg) with pipe and anti-rusted paint & Use GI sheet thickness 28" covered top-bottom & Backside Samsung LED module Light with water proof LED Driver	20,000/-	2' x 2' = both side 4 Sqft Approx. (size of a board)	100	2,000,000/-
3	Sign Board control Box	Bank's approved design control panel, for "ON" and "OFF" automatically.	12,500/-	1	75	937,500/-
4	Front lit, Aluminium Composite Panel sign board with 6mm pasted cut letters.	Aluminium Composite Panel 4mm thick ACM sheet fixed on frame with 6mm thick cut letters with 3M or equivalent vinyl pasted, approved colour (as mentioned in technical specifications 'C')	1,300/-	20' x 4' = 80 Sqft Approx. (size of a board)	25	2,600,000/-
5	Home Remittance Sign Board	MS Pipe 1" x 2" 18swg with reflector flex printing	13,000/-	2' x 2' = both side 4 Sqft Approx. (size of a board)	100	1,300,000/-
<b>*Grand Total (S.No 1+S.No.2+S.No.3+S.No.4+S.No.5)</b>						<b>22,437,500/-</b>

#### \*Grand Total:

This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 7. below)

#### Note

- The cost must include all applicable taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security.** 5% of the \*(Grand Total Amount) will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.

4. In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
5. **Delivery Period:** A prior notice of 30 days will be given for the supply/installation of requisite and it will be expected within 30 days of issue of the purchase order, the said supplies/installation will be made available at the site.
6. If the item is not provided/installed after 30 days of issuance of Purchase Order/Contract Award, a fine of Rs.5,000/-per day will be deducted from the bill.
7. Lowest Evaluated Bidder is going to be the criteria for award of contract rather than considering the lowest bid offered, encompassing the lowest whole sum cost which the Procuring Agency has to pay for the services/items during contract period. SPPRA Rule 49 may please be referred. The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
8. In case it is revealed at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
9. Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
10. All conditions in the contract agreement attached as Annexure G are part of this tender document.
11. The tender will be considered cancelled if the contract agreement/performance security after due signature are not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (3 days) on SPPRA website.
12. The Tender will stand cancelled if the item are not supply/installed within 15 working days of issue of supply order.
13. The tender will stand cancelled if any of the given condition of the tender in not met in strictly as per the requisite of the tender document.
14. In case financial bids are the same, the successful bidder will be the one who has acquired more marks in the eligibility criteria evaluation.
15. Warranty is of 5 year –
16. If the company qualifies the eligibility criteria than it will be required to produce the equipment along with all relevant brochures at its location on the date and time as will be intimated by the bank for necessary inspection/verification. The site inspection phase will be checked as per the performa attached as Annexure N.

**We, hereby accept all the terms and conditions as given above.**

**Advision Signs (Pvt) Ltd**  


(Signature of bidder with name, Designation and Company Seal)

S No.	Item	Descriptions	Unit Rate A	A Area of each board B	Total Quantity C	Total Amount = A X B X C
1	Backlit Signboard	Provide & Install 3M PG-III Flex 3M Skin PG-III, Flex use Green Golden Black Sindh Bank Logo Paste on PG III-Flex Light Use M'S Pipe (3/4 inch 18 swg) & Use GI sheet covered top-bottom & Backside 7000K LED module with water proof LED Driver	219,133	20' X 4' 80:SqFt Approx (size of a board)	75	16,434,975
2	1 Link ATM	Provide & Install 3M PG-III Flex 3M Skin PG-III, Flex use Green Golden Black Sindh Bank Logo Paste on PG III-Flex Light Use M'S Pipe (1 inch 18 swg) & Use GI sheet covered top-bottom & Backside 7000K LED module with water proof LED Driver	23,210	2' x 2' Both Side 4:Sqft Approx. (size of a board)	100	2,321,000
3	Sign Board control Box	Bank's approved design control panel, for "ON" and "OFF" automatically.	19,081	1	75	1,431,075
4	Front lit, Aluminium Composite Panel sign board with 6mm pasted cut letters.	Aluminium Composite Panel 4mm thick ACM sheet fixed on frame with 6mm thick cut letters with 3M or equivalent vinyl pasted, approved colour (as mentioned in technical specifications 'C')	206,998	20' x 4' 80Sqft Approx (size of a board)	25	5,174,950
5	Home Remittance Signboard	M'S Pipe 1" x 2" 18swg with reflector flex printing.	10,738	2' x 2' Both Side 4: Sqft Approx. (size of a board)	100	1,073,800
Total Amount						26,435,800

SIGNATURE MEMBERS PC-ADMIN  
Head - Fin Div. \_\_\_\_\_  
Head - Admin Div. \_\_\_\_\_  
Member-IDBL. \_\_\_\_\_  
Date: \_\_\_\_\_



SNDB/COK/ADMIN/TD/1330/2023

Dated: October 06, 2023

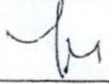
**OFFICE ORDER**

**SUBJECT: EXTENSION FOR BID VALIDITY PERIOD**

As per SPPRA Rule 38 (2), approval is solicited for further Ninety (90) days extension of "Bid Validity Period" for the following tender having SPPRA NIT ID No: T00531-22-0046.

**1. Supply & Installation of Signage.**

The reason for extension is due to the procedure developed by the bank for evaluation of tender prices to ensure value for money, the bid evaluation report / award of contract could not be finalized within the stipulated time.



Farhan A Siddiqui  
AVP-I/Admin Division



Ather Iqbal  
VP-II/Admin Division


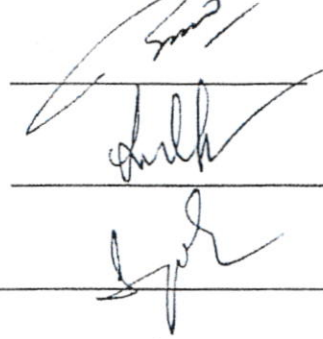
**Members Signature- Procurement Committee**

Arshad Abbas Soomro  
Head of Administration

Dilshad Hussain Khan  
Chief Financial Officer

Syed Muhammad Aqeel  
Chief Manager, IDBL Karachi

**Signature**



**President/CEO**