

**Provision of Monitoring & Maintenance Services for Surveillance System**  
**Bid Evaluation Report**

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1227/2021
3	Tender Description	Provision of Monitoring & Maintenance Services for Surveillance System
4	Method of Procurement	Single Stage Two Envelope Bidding Procedure
5	Tender Published & SPPRA S.No.	NIT # T00531-20-0051 (Daily Express, Express Tribune & Sindh Express) (30/11/2021)
6	Total Bid Documents Sold	03
7	Total Bids Received	03
8	Technical/Bid Opening Date & Time	16/12/2021 at 1100 Hrs.
9	Financial Bid Opening Date & Time	31/12/2021 at 1100 Hrs
10	No. of bids qualified	01
11	Bid(s) Rejected	02

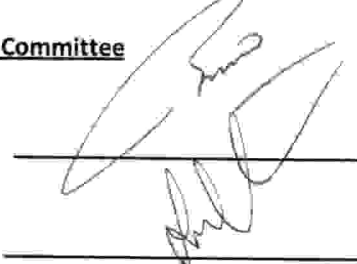
**Details on the above as given below:**

S No	Name of Firm or Bidder	Qualified / Disqualified in Technical/ Eligibility Inspection	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost (Rs.21,780,000/-)	Reasons for acceptance/ rejection	Remarks
0	1	2	3	4	5	6	7
1.	M/s. Electronic Safety & Security (Pvt) Ltd	Qualified – Obtained 90% in Evaluation Process	Rs.20,196,000/- (Rs.5,100/- per month per branch x 330 x 12)	Only Qualified Bidder	Rs. 1,584,000/- below the estimated cost	Qualified Bidder	Accepted- Award of Contract
2.	M/s. SCT (Pvt.) Ltd	Disqualified	Financial Proposal not opened	-	-	Rejected due to non-fulfillment of disqualification criteria	
	M/s. Apus Technologies	Disqualified	Financial Proposal not opened	-	-	Rejected due to non-fulfillment of mandatory criteria	

Accordingly, going by the Technical/Financial Evaluation criteria laid down in the tender documents, **M/s. Electronic Safety & Security (Pvt) Ltd** is the lowest evaluated qualified bidder and their bid is also below the estimated cost hence recommended for Provision of Monitoring & Maintenance Services for Surveillance System for Sindh Bank Limited.

**Members Signature- Procurement Committee**


**Arshad Abbas Soomro**  
 Head of Administration



**Dilshad Hussain Khan**  
 Chief Financial Officer




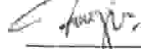
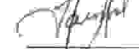
**Syed Muhammad Aqeel**  
 Chief Manager, IDBL Karachi



**SUMMARY OF EVALUATION FOR PROVISION FOR MONITORING & MAINTENANCE SERVICES FOR SURVEILLANCE SYSTEM**

S.No		Bidders		Authorization from OEM for (DAHUA + HIK) with Trained Staff		Points Obtained	Years in Business in relevant field			Points Obtained	Average Turn Over in last three years			Points Obtained	Number of Offices in Cities including capital territory & federal administration			Points Obtained	Number of Service Level Agreement with Banks in last three years		Points Obtained	Firm Status			Points Obtained	Grand Total	Qualified (70%) marks / Disqualified
				Total Points			8 years & above	5 Years & above	3 Years & above		50 Million & Above	30 Million & Above	15 Million & Above		5 and Above	3 and Above	1 and Above		3 and Above	1 and Above		Total Points					
				If Two	If One																	Public / Private Ltd	Partnership	Proprietorship			
				25	10		15	10	5		15	10	5		15	10	5		15	5		15	8	3			
1	Electronic Safety & Security (Pvt) Ltd	25		25	15			15			15	15			15			5		5	15			15	90	Qualified	
2	SCT (Pvt) Ltd	Rejected due to non-fulfillment of disqualification conditions																							Dis-Qualified		
3	Apus Technologies	Rejected due to non-fulfillment of Mandatory conditions																							Dis-Qualified		

**Members Signature- Evaluation Team**

		
M. Ather Iqbal Admin Division	Fouzia Shamim Operation Division	Taimoor Ghausi Finance Division

**Members Signature- Procurement Committee**

Arshad Abbas Soomro  
Head of Administration

Dilshad Hussain Khan  
Chief Financial Officer

Syed Muhammad Aqeel  
Chief Manager, IDBL Karachi

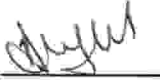
  
  

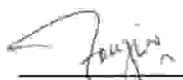

**MANDATORY CONDITIONS**

**Provision of Monitoring & Maintenance Services for Surveillance Systems**

S.No	Bidders	Tender Reference as given in the NIT on the Envelope (Yes/No)	Authority Letter for Company's Letter Head duly signed by CEO (Yes/No)	CV of Control Room Staff (Yes/No)	CV's (B.E / M.E -Electronics) along with transfer of salary evidence such as bank statement) (Yes/No)	PTA Licence in Data Class Value Added Services in any field such as VTS, Internet or any other type (Yes/No)	Experience of Event Security Management with Federal or Provincial Govt (Yes/No)	Complied With or Not
1	Electronic Safety & Security (Pvt) Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Complied With
2	SCT (Pvt) Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Complied With
3	Apus Technologies	Yes	Yes	No	No	No	No	Not Complied

**Members Signature- Evaluation Team**

  
M. Athar Iqbal  
Admin Division

  
Fouzia Shamim  
Operation Division

  
Taimoor Ghausi  
Finance Division

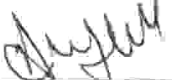

**Members Signature- Procurement Committee**

1. Arshad Abbas Soomro  
HEAD OF ADMINISTRATION
2. Dilshad Hussian Khan  
CFO
3. Syed Muhammad Aqeel  
Chief Manager, IDBL


**DISQUALIFICATION CONDITIONS****Provision of Monitoring & Maintenance Services for Surveillance Systems**

S.No	Bidders	Blacklistlisted on SPPRA/Sindh Bank Ltd (Yes/No)	2 X Warning Letters issued by SNDB (Yes/No)	FBR Regisrtation/ Provincial Revenue Collecting Authority (Yes/No)	Alternate Bid Offered (Yes/No)	Tender Fee Submitted (Yes/No)	Premature cancellation of tender (Yes/no)	Qualified / DisQualified
1	Electronic Safety & Security (Pvt) Ltd	No	No	Yes	No	Yes	No	Qualified
	SCT (Pvt) Ltd	No	Yes	Yes	No	Yes	Yes	Disqualified
3	Apus Technologies	Rejected due to non-fulfillment of mandatory conditions						Disqualified

**Members Signature- Evaluation Team**  
M. Athar Iqbal  
Admin Division  
Fouzia Shamim  
Operation Division  
Taimoor Ghausi  
Finance Division**Members Signature- Procurement Committee**

1. Arshad Abbas Soomro  
HEAD OF ADMINISTRATION
2. Dilshad Hussian Khan  
CFO
3. Syed Muhammad Aqeel  
Chief Manager, IDBL


" Technical Proposal "



ATTENDANCE SHEET  
BID OPENING -

FOR SELECTION OF Provision of Monitoring & Maintenance Services for Surveillance System

Date: 16-12-21

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	SCT (PVT) LTD	Yousaf	0323 1262639	15/16/17. Samin tower	[Signature]
2	Electronic Supply & Security Center	Arshad	0300-9286399	201 Keweenaw Crown Block 7/8 DACHS RTH	[Signature]
3	Apus technologies	—	By	Drop Box	—

Signature —Procurement Committee Members

Head of Administration

Chief Financial Officer

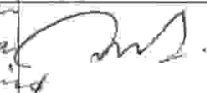
Chief Manager (IDBL)

[Signatures of Procurement Committee Members]

ATTENDANCE SHEET  
BID OPENING -

FOR SELECTION OF Provision of Monitoring and Maintenance for Surveillance system

Date: 31-12-2021




S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	Electronic Safety & Security (PVT) Ltd	Karim Ahmad	0322-3754614	20K Karim Lahore Road Shahpur E. Faisal	

Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

for Surveillance Syst

TENDER NAME

Provision of Monitoring & Maintenance Services

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

16-12-21

OPENING TIME

11:00 Hrs.

ATTENDANCE (MEMBER PC)

ATTENDANCE (REPS. OF BIDDERS)

NAME

FIRM

1) SCT C Pvt. Ltd.

2) Electronic Safety & Security

3) Apus Technologies

TOTAL BIDS ACCEPTED FOR EVALUATION

#03

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL

Date:

## MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Provision of Monitoring and Maintenance for Simulka System

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

31-12-2021

OPENING TIME

1100 AM

ATTENDANCE (MEMBER PC)

1/11/21

1/11/21

1/11/21

1/11/21

1/11/21

ATTENDANCE (REPS. OF BIDDERS)

1/11/21

1/11/21

TOTAL BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

NAME

FIRM

BID OFFERED

1) Karim Ahmed	M/S Electronic Safety & Security (Pvt) Ltd	B. 20,196,000/-

TOTAL BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL

Date:



## 4 FINANCIAL PROPOSAL

### PRICE SCHEDULE

(Applicable for the year 2021-22)

Name of Bidder ELECTRONIC SAFETY & SECURITY (Pvt.) LTD.

### PART A:

S #	Details of Service	No. of Branches to be covered	Monthly Charges per Branch	Total for 12 Months
1	<p><b><u>Providing Services for CCTV Complaint Management including:</u></b></p> <p>Managed Services for CCTV Complaint Management for 24/7 / 365 Days (Inclusive of all Equipment Parts &amp; Services, cost of software + Hardware Replacement whatsoever is required) including:</p> <ul style="list-style-type: none"> <li>• Deployment of 04 Certified CCTV Operators (24 /7) at control room duty only (Assignment attached at page no.16 to 17)</li> <li>• Provision of Back up Spare Parts in all Regions.(List attached at page no.17 &amp; 18)</li> <li>• Quarterly visit of each branch</li> <li>• Carry out assignment as given in scope of work at page no.14 to 16</li> </ul>	330	5100	61,200
<b>Total Amount</b>			<u>20,196,000/-</u>	



SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. \_\_\_\_\_

Head - Admin Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: 10/11/22

## **PART B**

S #	Details of Service	No. of Branches to be covered	Monthly Charges per Branch	Total for 12 Months
2	<b><u>Providing CMS Licenses with Routine Video Backup Management:</u></b> <ul style="list-style-type: none"> <li>Providing of Centralized monitoring for 1600 cameras.</li> <li>Routine Monthly Services for System Stability and Recording status. (Job to be performed as given at page no. "42 to 44")</li> </ul>	330	<i>Included in Section/part "A"</i>	
<b>Total Amount</b>				

### **\*GRAND TOTAL**

(Part-A)	Rs. = 20,196,000/-
(Part-B)	Rs. Included in Part A
<b>*GRAND TOTAL</b>	Rs. 20,196,000/-

\* This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 6. below).

#### **Note:**

- In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- If the item is not provided/replaced within 10 days of issuance of Purchase Order a fine of Rs.500/-per day will be deducted from the bill.
- The cost must include all applicable taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, transportation charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security. 5% of the \*(Grand Total Amount) will be submitted with the tender document as bid security in shape of Pay Order/Demand Draft /Bank Guarantee in favour of Sindh Bank Ltd.

**SIGNATURE MEMBERS ACADMI**

Head - Fin Div. \_\_\_\_\_

Head - Admin Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_



6. Lowest evaluated bid is going to be the criteria for award of contract rather than considering the lowest offered bid, encompassing the lowest whole sum cost which the procuring agency has to pay for the services/items duration the contract period. SPPRA Rule 49 may please be referred.
7. The tender will be considered cancelled if the contract agreement/performance security after due signature are not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (3 working days) on SPPRA website.
8. In case financial bids are the same, the successful bidder will be the one who has the highest turnover of the two.
9. If the obligation of warranty period are not met or delayed, the repair etc. requirement on this account will be carried out by the bank & the billed amount will be deducted from the performance security/ upcoming payment due to supplier. Risk & subsequent cost to this effect if any will be liability of the vendor and any subsequent expenses on the equipment will also be borne by the supplier.
10. Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
11. All terms & conditions of the Contract Agreement (Annexure "G") are part of tender document.
12. The tender will stand cancelled if any of the given condition of the tender is not met in strictly as per the requisite of the tender document.
13. Warranty of 1 year is mandatory for replacement of parts.
14. The contract shall be for a period of one year, and will be extendable with mutual consent for further period of two years on similar terms & conditions.
15. Recording and monitoring software for Head Office must support at least 1600 Cameras (330 Branches + CPC Rooms).
16. All the software should be genuine and license and SNDB will verify the same from the principal.
17. Recording and monitoring software for Head office must support at least 64 cameras.
18. All the software should be genuine and licensed.
19. Attachment of (Undertaking for Scope of Work) Annexure "K" with financial proposal is mandatory.

**We, hereby accept all the terms and conditions as given above.**

DWAIS CHANI "HEAD OF OPERATIONS"

(Signature of bidder with name, Designation and Company Seal)

Dated: 10-12-2021

**SIGNATURE MEMBERS PC-ADMIN**

Head - Fin Div. \_\_\_\_\_

Head - Admin Div. \_\_\_\_\_

Member-IDAL. \_\_\_\_\_

Date: \_\_\_\_\_