

<b>Technical &amp; Financial Proposals Evaluation Report</b>		
<b>Supply &amp; Installation Of Microsoft Exchange Servers Enterprise Edition 2019 &amp; Microsoft Exchange Servers CALs</b>		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1166/2020
3	Tender Description	Supply & Installation Of Microsoft Exchange Servers Enterprise Edition 2019 & Microsoft Exchange Servers Cals
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.T00531-19-0053
6	Total Bid Documents Sold	01
7	Total Bids Received	01
8	Technical Bid Opening Date	04/06/2020
9	Financial Bid Opening Date	04/06/2020
10	No of Bid Technically Qualified	01
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder (with GST)	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs. 10,712,520 /-with GST)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Jaffer Business Systems (Pvt) Ltd	Rs.12,377,787/-	Qualified Bidder	Rs. 1,665,267/- Above with the estimated cost	Accepted Being the Qualified Bidder	Rule 48 have been complied with.

**Note:** M/s Jaffer Business Systems (Pvt) Ltd is selected for Supply & Installation Of Microsoft Exchange Servers Enterprise Edition 2019 & Microsoft Exchange Servers Cals to Sindh Bank Limited being the only qualified Bidder

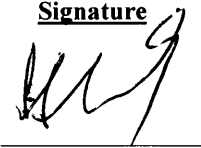
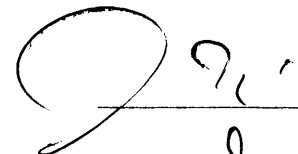
**Members – Procurement Committee**

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

(Col. Shahzad Begg) Head of Administration – EVP – Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

**Signature**


**Eligibility Criteria for Microsoft Exchange Server**

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter of Declaration of Commencement of Business / NTN. (attach as Annexure "1")	✓ Yes	No
2	Turn Over in last 3 Years should be at least 30 million	Audit Report / Tax Return (attach as Annexure "2")	✓ Yes	No
3	Registration with Income Tax Sales Tax and SRB	NTN ,GST and SRB Certificates (attach as Annexure "3")	✓ Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "4")	✓ Yes	No
5	The offered product must have been supplied / provided in 01 Banks in Pakistan	Documentary Evidence or Purchase Order (attach as Annexure "5")	✓ Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attach as Annexure "6")	✓ Yes	No
7	Bidder must be Gold or Silver or Registered Partner with Microsoft	Submit Certificate from Microsoft (Attach as Annexure "7")	✓ Yes	No
<b>Qualified / Disqualified</b>				

**ELIGIBILITY CRITERIA NOTE**

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.
- The bidder's may participate with joint venture if required.

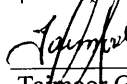
**MANDATORY**

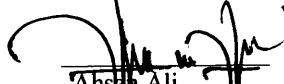
- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.


**DISQUALIFICATION**

The bidder will be considered disqualified prior to/during technical/financial evaluation process or after award of contract if:

- Black listed by SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Subletting of Contract.** The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- Verification from Client.** During verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance.
- Specification of Supplied Items.** After supply, if the specification of supplied items are found different with the items produced in front of committee at the time of technical evaluation.
- Premature Termination.** In the past, if the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" of tender document (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).

  
Tajmoor Ghousi  
AVP/ Finance Division.

  
Ahsan Ali  
VP/ Operations Div

  
Syed Zeeshan-ul-Haq  
SVP/ I.T. Division

22-07-2020

**Subject:**

**Certificate**  
**Compliance of SPPRA Rule 48**  
**TENDER REF NO. SNDB/ADMIN/TD/1166/2020**

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

<b>Market Price</b>	<b>Current Tender Price</b>
Rs.12,533,769/- (Quotation Attached) <i>Quotation dt. 10.7.2020 by Amal Khan</i>	Rs.12,377,787/- (BER Attached)

*M Rashid*

M. Rashid Memon  
VP-I/I.T. Division

**Members - Procurement Committee**

(Saeed Jamal Tariq)  
Chief Financial Officer

(Lt.Col. Retd. Shahzad Begg)  
Head of Admin. Division

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

**Signature**

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Head - Fin Div. \_\_\_\_\_  
 Head - Admin Div. \_\_\_\_\_  
 Member-IDBL. \_\_\_\_\_  
 Date: \_\_\_\_\_

Financial Proposal:

S/n	Type	Item Description	Qty.	Unit Price Without GST	Total Price W/O GST	Rate of Tax	Tax Amount	Total Price USD With GST
1	licenses	Microsoft Exchange Server Enterprise Edition 2019 or Equivalent on Server: 395	4	3,991.74	15,966.96	17%	2,714.38	18,681.34
2	licenses	Microsoft Exchange CAL 2019 or Equivalent on Server: 380	500	79.96	39,980.00	17%	6,796.60	46,776.60
3	Services	Implementation Services and 1-Year Support on demand bases	1	9,068.30	9,068.30	13%	1,178.88	10,247.18
<b>Total</b>					<b>65,015.26</b>		<b>10,689.86</b>	<b>75,705.12</b>

$75,705.12 \times 163.5 = 12,377,787/=$

*Note: All pricing mentioned in the attached document or email are based on the MS reference price as of (July) 2020. All terms and conditions contained in this email (including, but not limited to, those relating to pricing) are subject to change at any time until a final Business Agreement and other necessary legal documentation are executed. This email supersedes all other previous communications with respect to acquisition of products and services under an Agreement.*

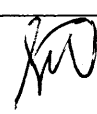
Financial – Add-On Optional Item:

S/n	Type	Item Description	Qty.	Unit Price Without GST	Total Price W/O GST	Rate of Tax	Tax Amount	Total Price USD With GST
1	licenses	ExchgEntCAL 2019 SINGL OLP NL USrCAL - PGI-00879	500	56.08	28,040.00	17%	4,766.80	32,806.80
<b>Total</b>					<b>28,040.00</b>		<b>4,766.80</b>	<b>32,806.80</b>

ATTENDANCE SHEET  
 BID OPENING -

FOR SELECTION OF Supply of Microsoft Exchange Server CAL's

Date: 04-06-2020

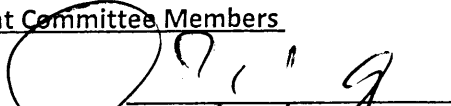

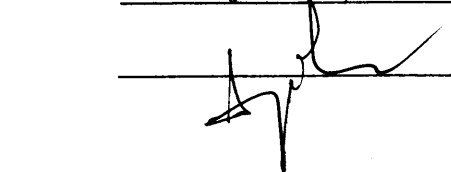
S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	Jaffer Business Systems	Sukhal Khan	0322220 629	Citi Tower DECHS Karachi	

Signature – Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply of Microsoft Exchange Server CAL's

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

04-06-2020

OPENING TIME

1030 Hours

ATTENDANCE (MEMBER PC)

ATTENDANCE (REPS. OF BIDDERS)

NAME

Sohail Khan

FIRM

Tajee Business Sykes

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TOTAL BIDS ACCEPTED FOR EVALUATION

#01

TOTAL BIDS REJECTED

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REMARKS

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SIGNATURE MEMBERS POADMIN

Head - Fin Div. [Signature]

Head - Admin Div. [Signature]

Member-IDPL. [Signature]

Date: [Signature]

## FINANCIALS

Description	Qty	Total Price	Grand Total	Tax Rate	Amount
		USD	USD	17% GST	
Microsoft®ExchangeServer Enterprise 2019 Sngl OLP 1License NoLevel	4	\$ 4,675.03	\$17,581.30	\$ 2,988.82	\$ 20,570.12
Microsoft®ExchangeEnterpriseCAL 2019 Sngl OLP 1License NoLevel UsrCAL WithoutServices	500	\$ 61.92	\$ 29,106.00	\$ 4,948.02	\$ 34,054.02
				13 % SST	
MIGRATION Services and SUPPORT SERVICES Proposal.	1	-	\$ 19,500.00	\$ 2,535.00	\$ 22,035.00
<b>Grand Total</b>					<b>USD 76,659.14</b>

*76,659.14 x 163.5 = 12,533,769/2*

### Terms & Conditions:

<b>Payment Terms</b>	<p>Payments are to be made in Pak Rupees in the form of crossed cheque in favor of Innolytix Pakistan (Pvt) Limited at prevailing official interbank exchange rate of US Dollar to Pak Rupee if the provided quote in USD.</p> <p>50% Advance</p> <p>50% after sign-off</p>
<b>Offered Pricing Validity &amp; General Terms</b>	<p>Offered pricing is for proposed services. Any subsequent changes, whether made orally or in writing, may result in additional charges.</p> <p>Validity of proposed pricing is 30 days from the date of this submission. Offered prices are quoted in US Dollar exchange rate will be applicable as per the prevailing rate at the day of payment.</p> <p>Any other Taxes not mentioned in this quoted price which applied b/c of any change in government taxation will be applied and charged accordingly.</p>
<b>Delivery Timelines</b>	<p>4-6 Weeks</p>
<b>Duties and Taxes</b>	<p>Prices are based on the prevailing rates of importation, duties and taxes and are subject to revision based on legislation/regulations of Govt.</p>