

Technical & Financial Proposals Evaluation Report		
Supply & Installation Of Computer Server Hardware Along With Operating System		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1165/2020
3	Tender Description	Supply & Installation Of Computer Server Hardware Along With Operating System
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. T00531-19-0052
6	Total Bid Documents Sold	03
7	Total Bids Received	03
8	Technical Bid Opening Date	03/06/2020
9	Financial Bid Opening Date	03/06/2020
10	No of Bid Technically Qualified	03
11	Bid(s) Rejected	00

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.22,320,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Astronotech (Pvt)ltd	Rs.15,982,600/-	1 st lowest Bidder	Rs.6,337,400/- Below with the estimated cost	Accepted Being the 1 st Lowest Qualified Bidder	
2	M/s Megaplus Pakistan	Rs.17,336,612/-	2 nd lowest Bidder	Rs.4,983,388/- Below with the estimated cost	2nd Lowest Bidder	
3	M/s Hybrid Technologies	Rs.18,613,359/-	3 rd lowest Bidder	Rs.3,706,641/- Below with the estimated cost	3rd Lowest Bidder	

Note M/s Astronotech (Pvt) Ltd is selected for the Supply & Installation Of Computer Server Hardware Along With Operating System to Sindh Bank Limited being the 1st Lowest Qualified Bidder.

Members – Procurement Committee

Signature

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson



(Col. Shahzad Begg) Head of Administration – EVP – Member



(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member



Eligibility Criteria of Server

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S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "1")	Yes	No
2	Turn Over in last 3 Years should be at least 50 million	Audit Report / Tax Return (attach as Annexure "2")	Yes	No
3	Registration with Income Tax Sales Tax and SRB	NTN, GST and SRB Certificates (attach as Annexure "3")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "4")	Yes	No
5	The offered product must have been supplied/ installed by manufacturer in 03 countries including Pakistan	Certificate from Manufacturer (attach as Annexure "5")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attach as Annexure "6")	Yes	No
7	The Product Quoted in the bid must be currently used by at least one Bank in Pakistan other than Sindh Bank.	Attach Documentary Evidence or Letter from Manufacturer (Attach as Annexure "7")	Yes	No
Qualified / Disqualified				

ELIGIBILITY CRITERIA NOTE

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.
- The bidder's may participate with joint venture if required.

MANDATORY

- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.

DISQUALIFICATION

The bidder will be considered disqualified prior to/during technical/financial evaluation process or after award of contract if:

- Black listed by SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Subletting of Contract.** The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- Verification from Client.** During verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance.
- Specification of Supplied Items.** After supply, if the specification of supplied items are found different with the items produced in front of committee at the time of technical evaluation.
- Premature Termination.** In the past, if the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" of tender document (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).

Taimoor Ghausi
AVP/ Finance Division.

Ahsan Ali
VP/ Operations Div

Syed Zeeshan-ul-Haq
SVP/ I.T. Division

MegPlus

Eligibility Criteria of Server

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AVP/ Finance Division.

Ahsan Ali
VP/ Operations Div

Syed Zeeshan-ul-Haq
SVP/ I.T. Division

Hybrid

Eligibility Criteria of Server

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2	Turn Over in last 3 Years should be at least 50 million	Audit Report / Tax Return (attach as Annexure "2")	Yes	No
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ELIGIBILITY CRITERIA NOTE

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Taimoor Ghausi
AVP/ Finance Division.


Ahsan Ali
VP/ Operations Div


Syed Zeeshan-ul-Haq
SVP/ I.T. Division

Financial Proposal

Hybrid Technologies
SIGNATURE MEMBERS PC-ADMIN Experts

Head - Fin Div. _____

Head - Admin Div. _____

Member-IDBL. _____

Date: _____

PRICE SCHEDULE

(Applicable for the year 2020-2021)

Name of Bidder: HYBRID TECHNOLOGIES

	Item	Unit Cost	Quantity	Total Amount
01	Computer Servers	PKR 2,598,421	04	PKR 10,393,684
02	Computer Servers	PKR 1,891,435	02	PKR 3,782,870
03	Top of Rack 10/25G Switch	PKR 2,218,402	02	PKR 4,436,805
	*Total Amount			PKR 18,613,359

*This Total Amount will be taken as price offered by the vendor.

Note

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security. 5% of the *Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- In case it is revealed at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee.
- The successful bidder will be the one whose total sum of cost is the best. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
- The tender will stand cancelled if any of the given condition of the tender is not met in strictly as per the requisite of the tender document.
- In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
- Pre Bid Meeting: Within one week (For Any Clarification)

Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder _____

Head Office
17th Floor Block-A, Saima Trade Towers,
I.I Chundrigar Road,
Karachi, Pakistan



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☎ +92(21)-32621207-12
✉ info@hybridtech.com.pk
🌐 www.hybridtech.com.pk



DELLEMC | MEGAPLUS

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

Member-IDBL. _____

Date: _____

MEGAPLUS

Megaplus Pakistan
M44, P.E.C.H.S, Block 6,
Main Razi Road off
Shahra-e-Faisal, Karachi
UAN : (021) 111-00-3355
Tel: (+92-21) 3430 0872 ~ 3
Fax: (+92-21) 3430 0874
Email: karachi@megaplus.com.pk

FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the Year 2020 - 21)

Supply & Installation of Computer Server-2 Tender No. SNDB/COK / ADMIN/TD/I1165/2020

Name of Bidder Megaplus Pakistan

S. No.	Item	Unit Cost In Pak Rs.	Qty.	Total Amount In Pak Rs.
1	Computer Server-2	2,755,127	4	11,020,508
2	Computer Server-2	983,452	2	1,966,903
3	Top of Rack 10/25G Switch	2,174,600	2	4,349,200
Total Price including GST				17,336,612

Signature & Stamp of Bidder



Canon

PHILIPS

Schneider
Electric

CISCO

Islamabad: 1015, Street 44, E-11/3, Islamabad - 44000, UAN : (051) 111-00-3355, Fax: (+92-51) 211 1530, Email: islamabad@megaplus.com.pk

Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN : (042) 111-00-3355, Fax: (+92-42) 3591 8116 Email: lahore@megaplus.com.pk

Peshawar: Megaplus Tower, 35, The Mall, Peshawar - 25000, UAN : (091) 111-00-3355, Fax: (+92-91) 527 9993 Email: peshawar@megaplus.com.pk

Sindh Bank Limited
Tender Document Supply & Installation of IT Equipment

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

Member-IDBL. _____

Date: _____

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2020-2021)

Name of Bidder

ASTRONTECH Pvt Ltd

S. No	Item	Unit Cost	Quantity	Total Amount
01	Computer Servers	2729,200	04	10,916,800
02	Computer Servers	1,607,900	02	3,215,800
03	Top of Rack 10250 Switch	925,000	02	1,850,000
	*Total Amount			15,982,600

*This Total Amount will be taken as price offered by the vendor.

Note

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made. bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security: 5% of the *Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd
- In case it is reviled at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non compliance of the same will result into initiation of a case against the company for non commitment
- All conditions in the contract agreement attached as Annexure G are part of this tender document
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website
- The tender will stand cancelled if any of the given condition of the tender is not met in strictly as per the requisite of the tender document.
- In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
- Pre Bid Meeting: Within one week (For Any Clarification)

Note: There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder

Ashraf




ASTRONTECH DISTRIBUTIONS
Karachi

ATTENDANCE SHEET
BID OPENING -

Operator SySken

FOR SELECTION OF Supply of Computer Server Hardware only with

Date: 08-06-2020

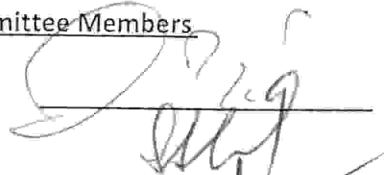
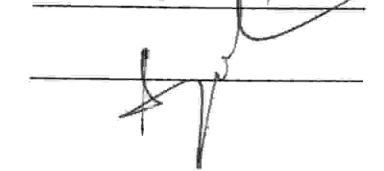
S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Megaplos	Zawad	0300-2731	PEC 11/18 Shamsho Plot 16/7 Korangi	
02	Astrantech	Akher	0309-7770328	17th floor Swine Trade Tower A - Keti	
03	Hybrid Technology Ring		0322280084		

Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply of computer Server Hardware along with

TYPE OF TENDER

Operating system

OPENING DATE

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

03-06-2020

OPENING TIME

1100 Hrs.

ATTENDANCE (MEMBER PC)

ATTENDANCE (REPS. OF BIDDERS)

NAME

FIRM

- ① Megaplex
- ② Astron Tech
- ③ Hybrid Technologies

/

#23

TOTAL BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBER PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDEAL

Date: