

Technical & Financial Proposals Evaluation Report		
Supply & Installation Of Computer Servers with OS (High End)		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1167/2020
3	Tender Description	Supply & Installation Of Computer Server with OS (High End)
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. T00531-19-0053
6	Total Bid Documents Sold	04
7	Total Bids Received	04
8	Technical Bid Opening Date	04/06/2020
9	Financial Bid Opening Date	04/06/2020
10	No of Bid Technically Qualified	04
11	Bid(s) Rejected	00

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.12,800,000/-)	Reason for Acceptance/Rejection	Remarks
0	1	2	3	4	5	6
1	M/s AstronTech (Pvt) Ltd	Rs.8,370,600/-	1 st lowest Bidder	Rs.4,429,400/- Below with the estimated cost	Accepted Being the 1 st Lowest Qualified Bidder	
2	M/s Jaffer Business Systems (Pvt) Ltd	Rs.10,516,186/-	2 nd lowest Bidder	Rs.2,283,814/- Below with the estimated cost	2 nd Lowest Bidder	
3	M/s Hybrid Technologies	Rs.10,684,775/-	3 rd lowest Bidder	Rs.2,115,725/- Below with the estimated cost	3 rd Lowest Bidder	
4	M/s Silicon Technologies	Rs.15,950,194/-	4 th lowest Bidder	Rs.3,150,194/- Above with the estimated cost	4 th Lowest Bidder	

Note M/s AstronTech (Pvt) Ltd is selected for the Supply & Installation Of Computer Servers with OS (High End) to Sindh Bank Limited being the Qualified Bidder.

Members – Procurement Committee

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

(Col. Shahzad Begg) Head of Administration – EVP – Member

(Mr. Syed) Muhammad Aqeel Chief Manager, IDBL, KHI – AYP – Member

Signature







Eligibility Criteria of Server

A straight call

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter of Declaration of Commencement of Business / NTN (attach as Annexure "1")	Yes	No
2	Turn Over in last 3 Years should be at least 50 million	Audit Report / Tax Return (attach as Annexure "2")	Yes	No
3	Registration with Income Tax Sales Tax and SRB	NTN, GST and SRB Certificates (attach as Annexure "3")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "4")	Yes	No
5	The offered product must have been supplied/ installed by manufacturer in 03 countries including Pakistan	Certificate from Manufacturer (attach as Annexure "5")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attach as Annexure "6")	Yes	No
7	The Product Quoted in the bid must be currently used by at least one Bank in Pakistan other than Sindh Bank	Attach Documentary Evidence or Letter from Manufacturer (Attach as Annexure "7")	Yes	No
Qualified / Disqualified				

ELIGIBILITY CRITERIA NOTE

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.
- The bidder's may participate with joint venture if required.

MANDATORY

- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.

DISQUALIFICATION

The bidder will be considered disqualified prior to/during technical/financial evaluation process or after award of contract if:

- Black listed by SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Subletting of Contract.** The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- Verification from Client.** During verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance.
- Specification of Supplied Items.** After supply, if the specification of supplied items are found different with the items produced in front of committee at the time of technical evaluation.
- Premature Termination.** In the past, if the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" of tender document (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).

Taimoor Ghausi
AVP/ Finance Division.

Ahman Ali
VP/ Operations Div

Syed Zeeshan-ul-Haq
SVP/ I.T. Division

Eligibility Criteria of Server

Saffet Business

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter of Declaration of Commencement of Business / NTN (attach as Annexure "1")	Yes	No
2	Turn Over in last 3 Years should be at least 50 million	Audit Report / Tax Return (attach as Annexure "2")	Yes	No
3	Registration with Income Tax Sales Tax and SRB	NTN, GST and SRB Certificates (attach as Annexure "3")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "4")	Yes	No
5	The offered product must have been supplied/ installed by manufacturer in 03 countries including Pakistan	Certificate from Manufacturer (attach as Annexure "5")	Yes	No
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7	The Product Quoted in the bid must be currently used by at least one Bank in Pakistan other than Sindh Bank.	Attach Documentary Evidence or Letter from Manufacturer (Attach as Annexure "7")	Yes	No
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Talmoor Ghausi

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AVP/ Finance Division.

Ahsan Ali

Ahsan Ali
VP/ Operations Div

Syed Zeeshan-ul-Haq

Syed Zeeshan-ul-Haq
SVP/ I.T Division

Hybrid

Eligibility Criteria of Server

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1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter of Declaration of Commencement of Business / NTN. (attach as Annexure "1")	Yes ✓	No
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7	The Product Quoted in the bid must be currently used by at least one Bank in Pakistan other than Sindh Bank.	Attach Documentary Evidence or Letter from Manufacturer (Attach as Annexure "7")	Yes ✓	No
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Taimoor Ghausi
AVP/ Finance Division.


Ahsan Ali
VP/ Operations Div


Syed Zaeshan-ul-Haq
SVP/ I.T. Division

Eligibility Criteria of Server

Solicitor

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2	Turn Over in last 3 Years should be at least 50 million	Audit Report / Tax Return (attach as Annexure "2")	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
3	Registration with Income Tax, Sales Tax and SRB	NTN, GST and SRB Certificates (attach as Annexure "3")	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "4")	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
5	The offered product must have been supplied/ installed by manufacturer in 03 countries including Pakistan	Certificate from Manufacturer (attach as Annexure "5")	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attach as Annexure "6")	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
7	The Product Quoted in the bid must be currently used by at least one Bank in Pakistan other than Sindh Bank.	Attach Documentary Evidence or Letter from Manufacturer (Attach as Annexure "7")	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
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Taimoor Ghousi
AVP/ Finance Division


Ahsan Ali
VP/ Operations Div


Syed Zeeshan-ul-Haq
SVP/ I.T. Division

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply of computer servers with OS

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE-TWO STAGE-TWO ENVELOPE

OPENING DATE

04-06-2020

OPENING TIME

1145 Hrs

ATTENDANCE (MEMBER PC)

NAME

FIRM

ATTENDANCE (REPS. OF BIDDERS)

- ① AstronTech
- ② Hybrid Technologies
- ③ Silicon Technologies
- ④ Jaffar Business Sys

TOTAL BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBERS FOR ADMIN

Head - Fin D/A.

Head - Admin D/A.

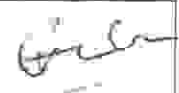



Member-JDEL

Date:

ATTENDANCE SHEET
 BID OPENING -

FOR SELECTION OF Supply of Computer Servers with OS

Date: 04-06-2020

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Astrotech	Ahmed Ali	0345-7770324	Plot no 2117 Korangi	
02	Hybrid Technology	Muhammad Asif	0345-8207233	S-1000 Indus	
03	Silicon Technology	Arshad Ali	0335-2245595	Tang Road	
04	Proffer Business Systems Ltd.	Sukail Khan	03222 707629	C.T. Tower PCCIFS Karachi	
	Hybrid Technology				

Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)





HPE Top of Rack 10/25G SN

QTY	Part Number	Description			
1	Q6M27A	HPE SN2410M 25GbE 24SFP28 4QSFP28 Switch			
10	844477-B21	HPE 25Gb SFP28 to SFP28 3m Direct Attach Copper Cable			
2		Unit Price	Qty	Total Price	With GST
HPE ProLiant DL380 Gen10		PKR 1,457,110	2	PKR 2,914,221	PKR 3,409,639

Switches already have 3 years' warranty i.e 3/3/3 with Next business Day response time.

2x10,816,186 / 2
JTB

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

Member-IDBL. _____

Date: _____

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2020-21)

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL

Date:

Name of Bidder Silicon Technologies

S. No	Item	Unit Cost	Quantity	Total Amount
01	Computer Servers with OS.	2788192	04	11152768
02	NEXUS 9300	2398713	02	4797426
	*Total Amount			15950194

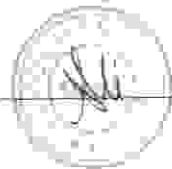
*This Total Amount will be taken as price offered by the vendor

Note

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned official.
- Calculation of bid security:** 5% of the *Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- In case it is reviled at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee.
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
- The tender will stand cancelled if any of the given condition of the tender is not met in strictly as per the requisite of the tender document.
- In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
- Pre Bid Meeting: Within one week (For Any Clarification)**

Note: There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder



FINANCIAL PROPOSAL



Hybrid Technologies

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

Member-IDBL. _____

Date: _____

PRICE SCHEDULE

(Applicable for the year 2020-2021)

Name of Bidder **HYBRID TECHNOLOGIES**

S. No	Item	Unit Cost	Quantity	Total Amount
01	Computer Servers	PKR 1,790,978	04	PKR 7,163,911
02	Top-Of Rack 10/25G Switch	PKR 1,760,432	02	PKR 3,520,864
	*Total Amount			PKR 10,684,775

*This Total Amount will be taken as price offered by the vendor

Note

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges. 3. No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security:** 5% of the *Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- In case it is reviled at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee.
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- All conditions in the contract agreement attached as Annexure G are part of this tender document. 10. The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
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Signature & Stamp of Bidder



Head Office

17th Floor Block-A, Saima Trade Towers,
I.I. Chundrigar Road
Karachi, Pakistan

☎ +92-3HT-11-INFO
☎ +92(21)-32621207-12
✉ info@hybridtech.com.pk
🌐 www.hybridtech.com.pk

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. _____

Head - Admin Div. _____

Member-IDBL. _____

PRICE SCHEDULE
(Applicable for the year 2020-2021)

Date: _____

4 FINANCIAL PROPOSAL

Name of Bidder _____

S. No.	Item	Unit Cost	Quantity	Total Amount
01	Computer Servers	1631500	04	6526000
02	Top of Rack 10/25G Switch	922300	02	1844600
	*Total Amount			8,370,600

*The Total Amount will be taken as price offered by the vendor

Note

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- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report/hoisting period (7 days) on SPPRA website.
- The tender will stand cancelled if any of the given condition of the tender is not met in strictly as per the requisite of the tender document.
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- Pre Bid Meeting: Within one week (For Any Clarification)**

Note: The company will be disqualified from the tender if the company is not registered as GST member and does not have the necessary registration with Sindh Bank Ltd. & SPPRA website.

Signature & Stamp of Bidder

