

**Technical & Financial Proposals Evaluation Report**

**Supply & Installation Of Computer Servers with OS (High End)**

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1167/2020
3	Tender Description	Supply & Installation Of Computer Server with OS (High End)
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. T00531-19-0053
6	Total Bid Documents Sold	04
7	Total Bids Received	04
8	Technical Bid Opening Date	04/06/2020
9	Financial Bid Opening Date	04/06/2020
10	No of Bid Technically Qualified	04
11	Bid(s) Rejected	00

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.12,800,000/-)	Reason for Acceptance/Rejection	Remarks
0	1	2	3	4	5	6
1	M/s AstronTech (Pvt) Ltd	Rs.8,370,600/-	1 <sup>st</sup> lowest Bidder	Rs.4,429,400/- Below with the estimated cost	Accepted	Being the 1 <sup>st</sup> Lowest Qualified Bidder
2	M/s Jaffer Business Systems (Pvt) Ltd	Rs.10,516,186/-	2 <sup>nd</sup> lowest Bidder	Rs.2,283,814/- Below with the estimated cost		2 <sup>nd</sup> Lowest Bidder
3	M/s Hybrid Technologies	Rs.10,684,775/-	3 <sup>rd</sup> lowest Bidder	Rs.2,115,725/- Below with the estimated cost		3 <sup>rd</sup> Lowest Bidder
4	M/s Silicon Technologies	Rs.15,950,194/-	4 <sup>th</sup> lowest Bidder	Rs.3,150,194/- Above with the estimated cost		4 <sup>th</sup> Lowest Bidder

**Note** M/s AstronTech (Pvt) Ltd is selected for the Supply & Installation Of Computer Servers with OS (High End) to Sindh Bank Limited being the Qualified Bidder.

**Members – Procurement Committee**

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

(Col. Shabzad Begg) Head of Administration – EVP – Member

(Mr. Syed) Muhammad Aqeel) Chief Manager, IDBL, KHI – AYP – Member

**Signature**





*A SPPRA out call*

**Eligibility Criteria of Server**

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter of Declaration of Commencement of Business / NTN. (attach as Annexure "1")	✓ Yes	No
2	Turn Over in last 3 Years should be at least 50 million.	Audit Report / Tax Return (attach as Annexure "2")	✓ Yes	No
3	Registration with Income Tax Sales Tax and SRB.	NTN, GST and SRB Certificates (attach as Annexure "3")	✓ Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "4")	✓ Yes	No
5	The offered product must have been supplied/ installed by manufacturer in 03 countries including Pakistan	Certificate from Manufacturer (attach as Annexure "5")	✓ Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attach as Annexure "6")	✓ Yes	No
7	The Product Quoted in the bid must be currently used by at least one Bank in Pakistan other than Sindh Bank.	Attach Documentary Evidence or Letter from Manufacturer (Attach as Annexure "7")	✓ Yes	No
<i>Qualified / Disqualified</i>				

**ELIGIBILITY CRITERIA NOTE**

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.
- The bidder's may participate with joint venture if required.


**MANDATORY**

- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.

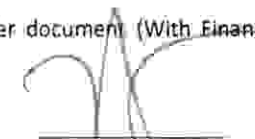
**DISQUALIFICATION**

The bidder will be considered disqualified prior to/during technical/financial evaluation process or after award of contract if:

- Black listed by SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Subletting of Contract.** The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- Verification from Client.** During verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance.
- Specification of Supplied Items.** After supply, if the specification of supplied items are found different with the items produced in front of committee at the time of technical evaluation.
- Premature Termination.** In the past, if the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" of tender document (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).

  
Taimoor Ghousi  
AVP/ Finance Division.

  
Ahsan Ali  
VP/ Operations Div

  
Syed Zeeshan-ul-Haq  
SVP/ I.T. Division

**Eligibility Criteria of Server**

*Saffet Business*

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter of Declaration of Commencement of Business / NTN. (attach as Annexure "1")	Yes ✓	No
2	Turn Over in last 3 Years should be at least 50 million	Audit Report / Tax Return (attach as Annexure "2")	Yes ✓	No
3	Registration with Income Tax Sales Tax and SRB	NTN, GST and SRB Certificates (attach as Annexure "3")	Yes ✓	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers. (attach as Annexure "4")	Yes ✓	No
5	The offered product must have been supplied/ installed by manufacturer in 03 countries including Pakistan	Certificate from Manufacturer (attach as Annexure "5")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attach as Annexure "6")	Yes ✓	No
7	The Product Quoted in the bid must be currently used by at least one Bank in Pakistan other than Sindh Bank.	Attach Documentary Evidence or Letter from Manufacturer (Attach as Annexure "7")	Yes ✓	No
<i>Qualified / Disqualified</i>				

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Taimoor Ghousi  
AVP/ Finance Division.

  
Ahsan Ali  
VP/ Operations Div

  
Syed Zeeshan-ul-Haq  
SVP/ I.T Division

Hybrid

**Eligibility Criteria of Server**

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SVP/ I.T. Division

*Solicitor*

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SVP/ I.T. Division

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT: ADMIN / IT / CONSULTANT / MEDIA  
 TENDER NAME: Supply of computer servers with OS  
 TYPE OF TENDER: SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE-TWO STAGE-TWO ENVELOPE  
 OPENING DATE: 04-06-2021  
 OPENING TIME: 11:45 Hours  
 ATTENDANCE (MEMBER PC):

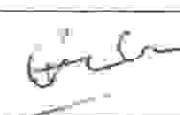
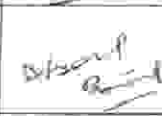


ATTENDANCE (REPS. OF BIDDERS)	NAME	FIRM
①	<u>Astronatal</u>	
②	<u>Hybrid Technologies</u>	
③	<u>Silicon Technologies</u>	
④	<u>Jaffar Business Sys</u>	
TOTAL BIDS ACCEPTED FOR EVALUATION	<u>4</u>	
TOTAL BIDS REJECTED		
REMARKS		

SIGNATURE MEMBERS FOR ADMIN  
 Head - Fin Div. [Signature]  
 Head - Admin Div. [Signature]  
 Member - I DEL. [Signature]  
 Date: [Signature]

ATTENDANCE SHEET  
 BID OPENING -

FOR SELECTION OF Supply of Computer Servers with OS

Date: 04-06-2020

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Astirnet	Akber Ali	0345777224	Plot No. 217 Karachi	
02	Hybrid Technologies	Muhammad	0375-8207233	S-1000 Islamabad	
03	Silicon Technologies	Aamir Akhtar	0335-2245595	Tangier	
04	Proffer Business Systems Ltd.	Sulaiman	03222707629	C.T. Tower PCCAFS Karachi	
	<del>Hybrid Technologies</del>				

Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)


## HPE Top of Rack 10/25G SN

QTY	Part Number	Description			
1	Q6M27A	HPE SN2410M 25GbE 24SFP28 4QSFP28 Switch			
10	844477-B21	HPE 25Gb SFP28 to SFP28 3m Direct Attach Copper Cable			
2		Unit Price	Qty	Total Price	With GST
HPE ProLiant DL380 Gen10		PKR 1,457,110	2	PKR 2,914,221	PKR 3,409,639

Switches already have 3 years' warranty i.e 3/3/3 with Next business Day response time.

### SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. \_\_\_\_\_

Head - Admin Div. \_\_\_\_\_



Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_



## 4 FINANCIAL PROPOSAL

SIGNATURE MEMBERS PC-ADMIN

Head - Fin Div. Head - Admin Div. Member-IDBL. Date: Name of Bidder Silicon Technologies.PRICE SCHEDULE

(Applicable for the year 2020-21)

S. No	Item	Unit Cost	Quantity	Total Amount
01	Computer Servers with OS.	2788192	04	11152768
02	NEXUS 9300	2398713	02	4797426
	*Total Amount			15950194

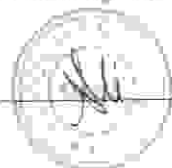
\*This Total Amount will be taken as price offered by the vendor.

Note

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned official.
- Calculation of bid security, 5% of the \*Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- In case it is revealed at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee.
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-compliance.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
- The tender will stand cancelled if any of the given condition of the tender is not met in strictly as per the requisite of the tender document.
- In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
- Pre Bid Meeting: Within one week (For Any Clarification)**

Note: There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature &amp; Stamp of Bidder



# FINANCIAL PROPOSAL



Hybrid Technologies

YOUNG TECHNOLOGIES COMPANY

SIGNATURE MEMBERS/PC-ADMIN

Head - Fin Div. \_\_\_\_\_

Head - Admin Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_

## PRICE SCHEDULE

(Applicable for the year 2020-2021)

Name of Bidder **HYBRID TECHNOLOGIES**

S. No	Item	Unit Cost	Quantity	Total Amount
01	Computer Servers	PKR 1,790,978	04	PKR 7,163,911
02	Top-Of Rack 10/25G Switch	PKR 1,760,432	02	PKR 3,520,864
	<b>*Total Amount</b>			<b>PKR 10,684,775</b>

\*This Total Amount will be taken as price offered by the vendor

### Note

- The company will be considered disqualified from the very outset, if not GST registered.
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Signature & Stamp of Bidder

\_\_\_\_\_



### Head Office

17th Floor Block-A, Saima Trade Towers,  
I.I Chundrigar Road  
Karachi, Pakistan

+92-3HT-111-INFO  
+92(21)-32621207-12  
info@hybridtech.com.pk  
www.hybridtech.com.pk