

Date:

Technical & Financial Proposals Evaluation Report		
Personalization Solution On Rental Basis		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/1163/2020
3	Tender Description	Personalization Solution On Rental Basis
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.T00531-19-0051
6	Total Bid Documents Sold	01
7	Total Bids Received	01
8	Technical Bid Opening Date	08/05/2020
9	Financial Bid Opening Date	08/05/2020
10	No of Bid Technically Qualified	01
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.7,000,000 /-)	Reason for Acceptance/ Rejection	Remarks
1	2	3	4	5	6	
1	M/s Rayyaanco Business System	Rs.5,900,000/- @ 118/- per card	Qualified Bidder	Rs.1,100,000/- Below with the estimated cost	Accepted Being the Qualified Bidder	Rule 48 have been complied

Note: M/s Rayyaanco Business System is selected for the Personalization Solution On Rental Basis to Sindh Bank Limited being the only qualified Bidder

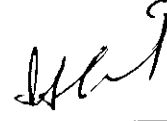
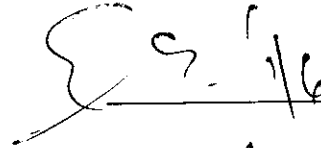
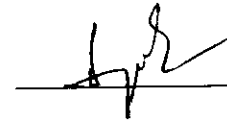
Members – Procurement Committee

(Mr. Saeed Jamal) Chief Financial Officer – EVP – Chairperson

(Col. Shahzad Begg) Head of Administration – EVP – Member

(Mr. Syed Muhammad Aqeel) Chief Manager, IDBL, KHI –AVP – Member

Signature

20-05-2020

Subject:

Certificate
Compliance of SPPRA Rule 48
TENDER REF NO. SNDB/ADMIN/TD/1163/2020

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

Market Price	Current Tender Price
Rs.8,250,000/- @ Rs.165/Per Card (Price Attached)	Rs.5,900,000/- @ Rs.118/- Per Card (BER Attached)

M R M

M. Rashid Memon
VP-I/I.T. Division

Members - Procurement Committee

(Saeed Jamal Tariq)
Chief Financial Officer

(Lt.Col. Retd. Shahzad Begg)
Head of Admin. Division

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

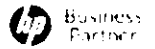
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Web: www.riztechnology.com

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Khi Fax: +92-21 35641298
Isb Tel: +92-51 8487247-48
Isb Fax: +92-51 8319749

Buy with Confidence



RT/May8/SindhBank/ EMV Rental/2020Q
May 08, 2020

Head of Administration division
SINDH BANK LIMITED
HEAD OFFICE
Basement-2 Floor, Federation House,
Abdullah Shah Ghazi Road,
Clifton, Karachi

Dear Sir,

Reference to sindh bank card personalization solution; we are pleased to offer as follows;

S.No.	Item	Unit cost	Quantity	Total Amount
01	<p>Personalization solution on Rental basis</p> <p>Includes;</p> <ul style="list-style-type: none">- Personalization software for EMV card- HSM card- PC- Embossing card printer- Chip profile/ Script Development Charges <p>*above one-time chip personalization is included. New chip development will be charged USD 15,000</p> <p>If bank wanted to purchase the solution later the cost of complete solution will be in USD. Above solution cost USD 115,800/-</p>	165	50,000	8,250,000

Terms & Conditions:

- Above prices are for minimum 50,000 cards.
- Prices are including with GST.
- Delivery time line 8-10 weeks

Thanks & Regards
Riz Technology

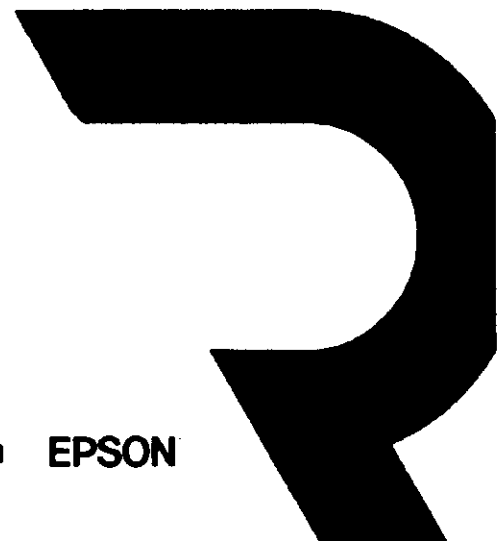


lenovo

Microsoft

EMERSON

EPSON



MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Personalization Solution on Rental Basis

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

08/05/2020

OPENING TIME

11:00 HOURS

ATTENDANCE (MEMBER PC)

ATTENDANCE (REPS. OF BIDDERS)

NAME

FIRM

~~_____~~
~~_____~~
~~_____~~
~~_____~~
~~_____~~
~~_____~~

1) Rayyano Business System

~~_____~~
~~_____~~
~~_____~~
~~_____~~

TOTAL BIDS ACCEPTED FOR EVALUATION

#01

TOTAL BIDS REJECTED

REMARKS

SIGNATURE MEMBERS PC-ADMIN

Head - Finance

Head - Admin. Aff.

Member - Head


Date

[Handwritten signatures and initials over the signature lines]

ATTENDANCE SHEET
BID OPENING -

FOR SELECTION OF Personalization solution on Rental Basis

Date: 08/05/2020

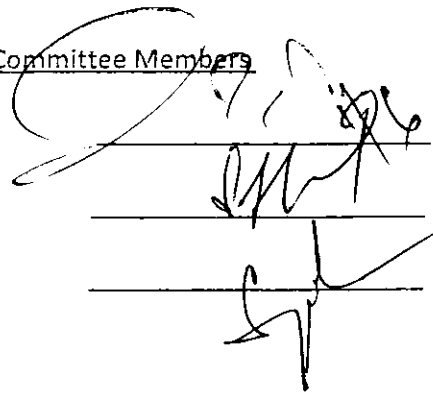
S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	Rayyano Basim Syed	Mudassir Shah	0322 2002315	24-A SMCHS Karachi	

Signature – Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)



Eligibility Criteria

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "1")	✓ Yes	No
2	Turn Over in last 3 Years should be at least 30 million	Audit Report / Tax Return (attach as Annexure "2")	✓ Yes	No
3	Registration with Income Tax, SRB and Sales Tax	NTN, SRB & GST Certificates (attach as Annexure "3")	✓ Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "4")	✓ Yes	No
5	The vendor should be certified by Visa, MasterCard, UPI (International Payment Schemes)	Provide certificates from at least 1 International Payment Scheme related to Personalization. (attach as Annexure "5")	✓ Yes	No
6	The Solution Quoted in the bid must be currently used by at least one Bank in Pakistan other than Sindh Bank.	Attach Documentary Evidence or Letter from Manufacturer (Attach as Annexure "6")	✓ Yes	No
Qualified / Disqualified				

ELIGIBILITY CRITERIA NOTE

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.
- The bidder's may participate with joint venture if required.

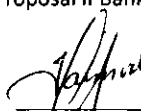
MANDATORY


- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.


DISQUALIFICATION

The bidder will be considered disqualified prior to/during technical/financial evaluation process or after award of contract if:

- Black listed by SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Subletting of Contract.** The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- Verification from Client.** During verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance.
- Specification of Supplied Items.** After supply, if the specification of supplied items are found different with the items produced in front of committee at the time of technical evaluation.
- Premature Termination.** In the past, if the company agreement has been prematurely been terminated after due qualification in any of the category of the tender.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" of tender document (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).


Taimoor Ghousi
AVP/ Finance Division.


Ahsan Ali
VB/ Operations Div


Syed Zeeshan-ul-Haq
SVP/ I.T. Division



RAYYANCO BUSINESS SYSTEMS
84-A, S.M.C.H. Society, Karachi-Pakistan.
Tel : (92-21) 34392101 – 05
Fax : (92-21) 34532401- 34552421
Email : info@rayyanco.com
Internet : www.rayyanco.com

INTEGRITY PACT

Declaration of Fees, Commissions and Brokerage etc. Payable by the Suppliers of Services Pursuant To Rule 89 Sindh Public Procurement Rules Act, 2010

Rayyanco Business System [the Supplier] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, Rayyanco Business System represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

Rayyanco Business System certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty. Rayyanco Business System accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [the Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [the Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

For and On Behalf Of

Rayyanco Business System

Signature: _____

Name: Mudassar Shah

NIC No: _____

